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JLL hires Lipscomb as executive vice president

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Jamey Lipscomb, JLL

Boston, MA JLL has hired Jamey Lipscomb as an executive vice president. He will specialize in representing tenants and investors in the leasing of office, R&D, and industrial space throughout Greater Boston. Lipscomb joins JLL's suburban team from Transwestern where he was a partner, and brings 16 years of commercial real estate experience. Prior to his time in the real estate industry he spent 4 years as an officer in the United States Army.

While at Transwestern, Lipscomb oversaw leasing activities throughout their north and western suburban markets. Since joining Transwestern in 2003, he has completed over 500 lease and sale transactions totaling over 8 million s/f. He executed a wide range of transactions for companies such as: Puma North America, Mercury Systems, Divco West, Campanelli, Boston Properties, and Piedmont Office Realty Trust.

"Growing market share, and adding high value seasoned talent to enhance our culture are our top priorities," said managing director and leader of the N.E. suburban and Cambridge teams Matt Daniels. "Jamey is a perfect fit at JLL. His suburban market insight, track record, skill set, business acumen, deep knowledge, and client relationships will perfectly complement our group. His energy and competency will make an even stronger presence for us in the suburbs while strengthening our firm's culture and collaboration. We are elated to have him on board."

"I'm excited to join JLL and leverage their extensive platform," said Jamey. "When considering various real estate firms, I was drawn to JLL's culture, commitment to excellence, and extensive service lines that will benefit my clients. I look forward to building on their recent success and continuing to expand their business."

Prior to joining Transwestern, Lipscomb was with CB Richard Ellis/Whittier Partners. Before that he served in the U.S. Army. Lipscomb earned a B.A. from Dartmouth College. He is an active member of the Boys and Girls Clubs of Boston's Friends Council, a youth sports coach, and a member of the Dartmouth Alumni Club. He is also a member of the Greater Boston Real Estate Board, and Commercial Brokers Association.

JLL is a leading professional services firm that specializes in real estate and investment

management. A Fortune 500 company, JLL helps real estate owners, occupiers and investors achieve their business ambitions. In 2017, JLL had revenue of \$7.9 billion and fee revenue of \$6.7 billion; managed 4.6 billion s/f, and completed sales, acquisitions and finance transactions of approximately \$170 billion. At the end of the 2017, JLL had nearly 300 corporate offices, operations in over 80 countries and a global workforce of over 82,000. As of December 31, 2017, LaSalle had \$58 billion of real estate under asset management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Inc.

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