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## **Pontes promoted to vice president at NorthMarq**

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Katie Pontes,  
NorthMarq Capital

Boston, MA The regional office of NorthMarq Capital has promoted Katie Pontes to vice president. In her new role, she will be responsible for the origination, underwriting, marketing and closing of commercial real estate loans. She will share her knowledge of commercial real estate and capital markets with clients to provide custom-tailored financing structures to help them meet their investment goals.

Pontes joined the local office in 2015 as an investment analyst, where she has assisted in closing over \$500 million in financing transactions with Freddie Mac, Fannie Mae, HUD, life insurance companies, commercial banks, and equity investors.

Prior to joining NorthMarq Capital, Katie honed her valuation and financial analysis skills working for Capital Crossing, a private real estate firm that specializes in acquiring and servicing portfolios of commercial real estate loans.

“We are very excited to have Katie join the ranks of our production team here in Boston,” said Edward Riekstins, managing director of NorthMarq’s Boston regional office. “She is certain to bring energy, intellect and a high level of service while offering creative financing solutions for her clients.”

Katie is a graduate of Assumption College and holds a Commercial Real Estate Finance certificate from Boston University. She is an active member of CREW Boston and is involved in several different committees within the chapter.

NorthMarq Capital, the largest privately held commercial real estate financial intermediary in the U.S., provides debt, equity and commercial loan servicing through its 37 offices nationwide. The company has built long-term relationships with life companies, CMBS platforms and local, regional and national banks, with a long track record of multifamily loan origination through Freddie Mac, Fannie Mae and FHA/HUD. The company closes approximately \$13 billion in commercial real estate loans annually and services a loan portfolio of more than \$50 billion. For more information please visit [www.northmarq.com](http://www.northmarq.com).