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## **Scarfo joins Press/Cuozzo Realtors**

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Neil Scarfo,  
Press/Cuozzo Realtors

Hamden, CT According to Stephen Press and John Cuozzo, Jr., principals of Press/Cuozzo Realtors, Neil Scarfo has joined their sales team.

Scarfo brings 40 years of experience in new construction, residential sales, commercial sales, residential & commercial leasing, and property management to Press/Cuozzo.

Scarfo is a cum laude graduate of Quinnipiac University. He has been a notary public for 30 years and has held a Connecticut insurance license for 30 years. He was treasurer of the Greater Middletown Board of Realtors and is a member of the New Haven Middlesex Association of Realtors and the Greater Hartford Association of Realtors.

A former member of the Central CT Board of Realtors, he has been elected to the National Brokers Communications Congress for 8 years and has served on numerous statewide committees of Realtor associations.

Scarfo says that his attention to details in organizing and coordinating transactions helps his clients immensely.

Analyzing each situation allows him to be prepared when the unexpected occurs, he said.

"The greatest satisfaction I receive is that when the transaction is completed, I have also created a new friendship," Scarfo said. "My ability to make clients feel comfortable throughout the transaction and walk them through each step of one of the most important decisions they are making is the core of my business."

Press/Cuozzo Realtors, with offices at 2751 Dixwell Ave. in Hamden, has been serving the Greater New Haven area since 1990. Press/Cuozzo is known throughout New Haven County as an innovative and aggressive force successfully marketing all types of properties. Press/Cuozzo Realtors provides the services of a commercial/industrial division as well as residential brokerage services, relocation services, and senior real estate services.

