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Suffolk hires O’Neil as vice president, business dev. & client relations

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Katy O’Neil

Boston, MA Suffolk has hired Katy O’Neil as vice president, business development & client relations, Northeast. In this role, O’Neil will oversee the local business development team and will be an integral part of the leadership team.

O’Neil comes to Suffolk from the Greater Boston Chamber of Commerce, where she held a critical leadership role as executive vice president for more than 16 years. She is a former chair of the board of the Massachusetts March of Dimes, a member of mayor Marty Walsh’s Women’s Workforce Council, a member of the board of overseers for the Boch Center, and a member of the Babson Boston Advisory Council.

“We are thrilled that Katy is joining our Boston team in this key business development role,” said Suffolk chairman and CEO John Fish. “Her record of professional accomplishment and community involvement demonstrates both her outstanding leadership skills and her ability to build strong relationships, which will be significant assets to Suffolk’s continued growth and success.”

O’Neil holds a Masters of Business Administration from the F.W. Olin Graduate School of Business at Babson College, and a Bachelor of Arts degree from Colby College. In January 2018, she was presented with a prestigious Pinnacle Award by the Greater Boston Chamber of Commerce in the newly created category of Advancement of Women Professionals, for her work in recognizing and developing the region’s talented women.

Suffolk’s vision is to “transform the construction experience by building smart.” Because we believe if there’s a better way, we’ll find it. We’re always challenging the industry status quo and pushing the boundaries of what is possible. We believe in the power of innovation and people, and we empower our teams to think differently, work collaboratively and execute flawlessly on the most complex and sophisticated projects in the country. Our strong culture of innovation, combined with the most advanced tools such as virtual design and construction (VDC), virtual reality technologies and lean construction principles, is revolutionizing our industry and redefining what it means to be a builder.

Suffolk is a national building contractor with \$3.5 billion in annual revenue and offices in Boston, New York City, Miami, West Palm Beach, Tampa, Fort Meyers, Dallas, Los Angeles, San Francisco and San Diego. We service clients in every major industry sector, including healthcare, science and technology, education, federal government, gaming, aviation and commercial. Suffolk is privately held and is led by Founder, Chairman and CEO John Fish. Suffolk is ranked #26 on the Engineering News Record list of "Top 400 Contractors" in the country.

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