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## **Desmond, co-founder of Hancock Assoc. retires**

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Donald Desmond  
Hancock Associates

Danvers, MA Donald Desmond, PLS has retired from Hancock Associates.

Hancock Assoc. was founded in 1978 by Frank Hancock, PLS, PE and Desmond was selected by Hancock to assist in creating the firm. In 1984, Desmond became Hancock's sole owner and president. During Desmond's tenure, his acumen for business and passion for surveying and design led to countless service and process enhancements. Desmond led the implementation of advanced technology in surveying, CAD systems and computer-based accounting, invoicing and human resources programs.

Additionally, he accelerated the company's growth from the original office in Danvers to include five offices throughout eastern and central Mass. and southern N.H. Because of Desmond's belief in the preservation of survey and land records, Hancock acquired archives that contain records dating back to 1852. His goals for diversification began in 1984 when he established Hancock's wetland science department after identifying the need for wetland science capabilities in the field of civil engineering. Wetland science is a core component of Hancock's services. Today, Hancock's diverse portfolio includes most all market sectors, a wide range of services and a broad geographic service area.

As part of the Hancock's succession plan, Desmond transitioned to the role of general manager and held the position from 2016 until this retirement in December 2017. He will continue to be involved in the firm's success by sharing his expertise as a member of Hancock's board of directors.

"For 40 years, Don has worked tirelessly to build Hancock Associates into one of the most respected surveying, engineering and environmental consulting firms in the region," said Hancock Associates' president Wayne Jalbert.

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