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NAI Hunneman and KS Partners assist in Genesys' 11,602 s/f lease

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KS Partners, LLC has leased 11,602 s/f of office space at 130 New Boston St. to Genesys Conferencing, a global corporate web conferencing service provider. This deal represents a step for KS Partners in their transformation of this underperforming property.

Under the ownership of KS Partners, occupancy of 130 New Boston St. has increased from 47% to 83% in just five months. Since purchasing the building in late December 2007, KS Partners has overseen improvements to the three-story, 55,913 s/f building including renovated lobbies and enhanced common areas.

"KS Partners is very pleased with the quick success of 130 New Boston St.," said Kambiz Shahbazi, president of KS Partners. "Genesys in particular is a great fit for the property."

Steve James, executive vice president/principal; James Boudrot, senior vice president; and Evan Gallagher, senior associate; all of NAI Hunneman, along with Jim Grady, vice president/director of leasing for KS Partners, represented the landlord. Matt Harvey, associate vice president of CresaPartners, represented Genesys Conferencing, which was formerly located in Bedford.

"The recent renovations at 130 New Boston St. have greatly improved the image of the property as a whole," said Gallagher.

"Both NAI Hunneman and KS Partners were really great to work with." said Paul Burns of Genesys Conferencing.

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