



CELEBRATING  
55 YEARS

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## **2018 Women in Real Estate: Kelly Anne Fichtner, Chestnut Hill Realty**

September 28, 2018 - Spotlights

Name: Kelly Anne Fichtner

Position: Regional Property Manager

Company: Chestnut Hill Realty

Years in real estate: 25

Real estate associations or organizations you're a member of: RHA

Who or what has been the strongest influence on your career and why? I started working as a leasing agent for a REIT, in Florida, during that time there wasn't room for growth in the industry. I was working for a property manager, who started giving me her work to do. At first, I was frustrated that she would pile more and more of her work on my plate, as I had my own. It wasn't until, I decided to move back to Massachusetts, that I told her how I felt, she sat me down and said, let me ask you a few questions, she started asking me business questions, which I started to rattled off the answers too. She then looked at me and said you're welcome, I trained you for your future destination, now go to Boston, and set your goals high!

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