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## **2018 Women in Real Estate: Laureen Poulakis, Brennan Consulting, Inc.**

September 28, 2018 - Spotlights

Name: Laureen Poulakis

Title: President

Company Name: Brennan Consulting, Inc.

Years in real estate: 20+

What real estate associations or organizations are you a member of? Women in Transportation; American Council of Engineering Companies; Institute of Transportation Engineers; Boston Society of Civil Engineers; Massachusetts Association of Land Surveyors and Civil Engineers

What is the best advice you have received, and who was it from? The best advice came from our father Paul Emilius, a very successful businessman and land surveyor. As young as 7 years old, our Dad would sit us in the living room and play motivational tapes by Earl Nightingale. Dad would stop the tape and rewind, excited for the moments to teach us and what stuck with me were the following quotes: "We become what we think about most of the time, and that's the strangest secret." "Whatever we plant in our subconscious mind and nourish with repetition and emotion will one day become reality."

"Success is the progressive realization of a worthy ideal." Earl Nightingale

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