

## What was your greatest professional accomplishment in 2018? - by Wayne Jalbert

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Our greatest accomplishment was strategic growth. Acquisition of two companies and establishing an additional office represent the culmination of thoughtful, engaging collaboration between like-minded professionals. The acquisition of Noonan & McDowell, Billerica and H.W. Moore Associates, Boston added locations and employees that serve diversification, strengthen client reach and ensure ample resources to meet needs of existing and future clients. It also helps our employees' needs having office locations throughout Mass. Establishing a Newburyport office provides similar benefits. The area has ongoing development and faces difficult coastal environmental issues. Our diverse team can handle those challenges. Strategic growth has exceeded expectations which is a testament to our people.

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