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What was your most notable project, deal or transaction in 2018? - by Adam Ponte

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I have been fortunate enough to represent numerous successful restaurants and bars in the Boston area. In 2018, I had the privilege of representing Giacomo's Ristorante in their quest to open a new location beyond the North and South Ends. In July, the recently closed Bertucci's space in Wayland was selected. The client wanted to open within five months. Our firm handled the commercial lease negotiations, which included tenant improvement allowances and construction contract negotiations. Critically, we also obtained the last liquor license in Wayland. Giacomo's opened on time, in the first week of December.

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