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## **What was your most notable project, deal or transaction in 2018? - by Tom Sweeney**

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The most notable transaction of 2018 was the consummation of the sale of 84 Old Tower Hill Rd. in Wakefield, R.I. This transaction involved the sale of the former Fred Smith automobile dealership, which was one of the last under developed parcels of commercial land in town. The property consisted of five acres with an older dealership building. The process began by bringing the property through local approvals and is now to the point where construction is under way on a self-storage facility at the rear of the property and a proposed branch bank at the front. The process took over two years with the usual trials and tribulation but in the end the transaction was completed and the site is being redeveloped.

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