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Manzi named national brokerage leader at Risk Strategies

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Boston, MA Risk Strategies, a privately held insurance brokerage and risk management firm, has appointed Mark Manzi as national brokerage leader. Manzi, an industry veteran with 30 years' experience placing and negotiating coverage, began his career at Marsh in New York. He came to Risk Strategies through its 2015 acquisition of health care specialty brokerage Dubraski & Associates, where he served as managing director, chief operating officer and practice leader.

"As a large and growing national specialty broker with deep expertise in many industry segments, Risk Strategies offers unmatched insight and experience to our clients," said Manzi.

"Strengthening our relationships and raising our market profile with key carriers globally as we expand expertise and grow our premium placement will ensure positive results for our clients."

"We have great confidence that Mark has the right experience and skill set to ensure that our clients and field producers consistently see benefit from our rapidly growing market presence when seeking key coverages and rates," said John Mina, Risk Strategies' president and chief operating officer.

Risk Strategies, currently appointed with more than 900 insurers, re-insurers and wholesalers, places well over \$3 billion in premiums into the insurance marketplace each year across more than 26 specialty practice groups – from employee benefits and private client to health care, transportation, entertainment and fine arts, as well as the nation's largest practice focused on the needs of architecture, engineering and design firms.

Manzi most recently served as property & casualty division leader for Risk Strategies' health care practice. In his new role, Manzi will be the company's lead liaison to the carrier community; responsible for communicating the needs of the firm and its clients, as well as helping practice leaders and producers understand the carrier landscape and assist them in negotiating complicated coverage on larger deals.

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