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## **Gubbins hired by BOND as director of business development in Boston**

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Boston, MA BOND has hired Bryan Gubbins, director of business development. Gubbins will develop and strengthen client relationships within BOND's higher education, historic preservation, life sciences and corporate/commercial sectors requiring a speed-to-market delivery method. He will work closely with Vern Rich, vice president, select projects group and Mike Walsh, vice president, healthcare & life sciences to grow the company's portfolio of renovation and interior construction projects.

Prior to BOND, Gubbins was the director of real estate for the Massachusetts Department of Transportation (MassDOT). He was also the director of business development at Shawmut Design and Construction for the corporate, healthcare and life sciences markets and serving the same markets at William A. Berry & Son (now Suffolk Construction). In addition to his construction industry experience, Gubbins has a strong civic leadership background having served as legislative assistant for the Office of U.S. Representative James Walsh and selectman for the town of Manchester-by-the-Sea.

"We are pleased to welcome Bryan to the BOND team," said Frank Hayes, BOND's chief operating officer. "Bryan is a top performer and proven business development professional. He has worked with numerous clients across many sectors and understands the requirements of the local markets. He brings the best of what BOND has to offer in understanding client's needs."

BOND's Select Projects Group (SPG) offers a unique Integrated Services model that includes laser scanning, HoloLens augmented reality, Building Information Modeling (BIM) and Lean building strategies to accelerate the schedule, lower cost and minimize risk. SPG clients include Harvard University, Bentley University, the Federal Reserve Bank of Boston, Massachusetts General Hospital and the Broad Institute. Recent projects include Harvard Graduate School of Education's Gutman Library and the Harvard Faculty of Arts and Sciences (FAS) Science Center Lecture Hall Renovation.

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