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Shaw of Roche Realty Group, Inc. named top agent for 2018

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Kevin Shaw, Roche Realty Group

Laconia, NH Roche Realty Group, Inc. with offices in Meredith and Laconia congratulates realtor Kevin Shaw as the top agent for 2018 with \$22.75 million in sales volume, up from his \$19.7 million in 2017. Shaw also has many homeowners that he represents for property management, as well as annual, weekly and seasonal rentals. 2018 was an exciting year not only in sales and rentals, but Shaw was chosen to represent the national magazine "Top Agent Magazine" as the featured real estate agent chosen as their front cover agent.

Shaw explained that the key to his success is teamwork and having a good base of people around him, including other realtors, staff, finance people, and closing companies.

He said, "We don't necessarily sell homes; homes sell themselves. The key is to listen to your clients and find out what their wants and needs are. The reward of being a realtor is seeing their client happy in a home that fits their family and lifestyle perfectly."

In the business since 2000, Shaw has consistently been one of Roche Realty Group's top 3 agents for the past ten years, and its top agent for the past four years in gross volume. Also ranking in the top one percent of realtors in all of New Hampshire.

Since 1997, Roche Realty Group has sold \$2,008,374,144 of New Hampshire properties, involving 7,472 transaction sides and has ranked in the Top 10 Real Estate Firms in the entire State of New Hampshire out of 2,354 firms statewide reporting sales during this 21-year period*.

(*Statistics obtained from NNEREN's Firm Market Share Report covering the period of 1/1/1997 – 4/26/2018 for all real estate firms in NH).

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