



CELEBRATING  
55 YEARS

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## **2019 Women Who Build: Karrie Kratz, Gilbane Building Co.**

February 15, 2019 - Connecticut

Name: Karrie Kratz

Position: Operations Manager

Company: Gilbane Building Co.

What was your first job and what did you learn from it? My first job in construction was as an accounting clerk. I learned 3 important keys to success in that position:

1. Don't mess with people's money, accuracy and timeliness count.
2. Subcontractors are a construction managers lifeline to a successful project and cashflow is their lifeline.
3. You can get every last detail of building right but if your client doesn't have the full financial picture, you will fall short of exceeding expectations every time.

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