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Berkshire Hathaway HomeServices merges with Barbara Frey Real Estate

February 22, 2019 - Front Section

Wallingford, CT Berkshire Hathaway HomeServices New England, New York and Westchester Properties completed the merger with Barbara Frey Real Estate, LLC, a boutique residential brokerage firm, effective immediately.

“Barbara Frey and her team are highly regarded in the Fairfield County real estate community.” Candace Adams, CEO and president, said. “Their commitment to outstanding client service and shared values make them the perfect fit for the Berkshire Hathaway HomeServices family.”

Since 1992, owner and broker Barbara Frey has helped buyers and sellers across Fairfield County to find and market properties. She is past president of the Newtown Board of Realtors and a former member of the CT Realtors Legislative Committee. With her she brings her entire company, all sales executives who specialize in both Fairfield and New Haven Counties residential real estate.

“Joining the Berkshire Hathaway family offers our agents access to unparalleled sales and marketing tools, and brings added value to our clients,” Frey said. “From the moment I first met with Candace, I felt my team would thrive within their culture.”

With this transaction, Berkshire Hathaway HomeServices New England Properties grows its Newtown office, located at 84 South Main St., to 28 agents. The firm has more than 1,800 sales professionals stationed in Connecticut, Massachusetts, New York and Rhode Island.

“With offices across Connecticut and Westchester County, New York, we are always looking for the right opportunities to expand our footprint in Fairfield County,” Adams said. “When you find a firm with an outstanding reputation, shared vision and dedicated team, it’s the right time to grow.”

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540