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## **2019 Women in Construction: Maria Koulopoulos, Business Development at CBI Consulting, LLC**

March 29, 2019 - Spotlights

Years in Current Field: 7

Which project, deal or transaction was the “game changer” in the advancement of your career during the last 10 years? Joining Bisnow in 2013 opened my eyes to our industry. I had worked in sales prior and was fairly successful, however I never felt passionate about what I was doing. I remember attending my first Bisnow event, looking around to see a room full of 300 people networking, I knew from that moment that I wanted to be a part of this industry and haven’t looked back since.

What was your first job and what did you learn from it? My first job in our industry was with Bisnow where I was able to build a network of people who have continued to help me grow and develop.

What were your biggest fears when you started out in your profession? Because my background is not technical I felt that I did not belong. I quickly learned that the emotional intelligence and soft skills that I bring to the table provides our team with a well-rounded outlook.

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