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## **NAI Hanson's Demmers and Verducci negotiate \$395,000 sale**

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Middletown, CT NAI James E. Hanson has negotiated the \$395,000 sale of a 7,503 s/f truck terminal at 61 Industrial Park Rd. NAI Hanson's Eric Demmers and Russell Verducci represented the buyer, Accurate Logistics, in the transaction with the seller, NAI Elite. Situated on 2.85 acres and featuring 18 loading docks, the property boasts an ideal location and size. These attributes attracted the buyer, Accurate Logistics, who plans to utilize the property as a cross-docking facility.

Eric Demmers

Russell Verducci

“With elevated industrial leasing and sales activity in the Greater Hartford market, it is becoming increasingly more difficult to identify well-located and well-priced industrial assets,” said Demmers. “Leveraging our deep knowledge in logistics site selection and expertise in this asset class, we were able to help our client identify a suitable property to support its continued growth.”

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