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## **CCIM CT Chapter at ICSC New England Retail Connection**

April 19, 2019 - Connecticut

Manning the CCIM booth are from left, Frank Amodio, CCIM, Steve Patten, CCIM and Stephanie Romano

Hartford, CT Connecticut CCIM Chapter exhibited at the 2019 ICSC New England Retail Connection held at the Connecticut Convention Center on March 20.

This expo is the areas largest regional retail real estate conference. It was held by the ICSC New England Chapter.

The CCIM booth was well attended by commercial real estate professionals interested in learning more about what CCIM represents.

The luncheon keynote presentation by Mary Rottler, executive vice president of leasing and operations, Seritage Growth Properties, New York, N.Y., was very well done. Rottler gave tremendous insight into how the former Sears stores are being redeveloped and repositioned by her company to maximize value.

CCIM stands for Certified Commercial Investment Member. The CCIM lapel pin denotes that the wearer has completed advanced coursework in financial and market analysis, and demonstrated extensive experience in the commercial real estate industry. CCIM designees are recognized as leading experts in commercial investment real estate.

Above all, the CCIM designation represents proven expertise in financial, market, and investment analysis, in addition to negotiation.

Courses in these core competencies are taught by industry professionals, ensuring all material reflects the state of the industry. With this real-world education, CCIM designees are able to help their clients minimize risk, enhance credibility, make informed decisions and close more deals.

Belonging to CCIM means being part of an ethical and knowledgeable network that fosters lasting relationships based on mutual respect. Our membership represents diversity in culture, gender and

age from all disciplines in the commercial real estate industry.

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