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## **Colliers International represents Unitex in 188,653 s/f full building lease - JLL represents ownership**

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155 Shepard Street - Lawrence, MA

Lawrence, MA Colliers International's north suburban team represented Unitex Healthcare Laundry Services in a 188,653 s/f, full building lease at 155 Shepard St. Elmsford, New York-based Unitex will backfill the formerly owner-occupied Crown Cork & Seal manufacturing plant following a significant amount of building renovations, including an underway roof-raising project that will nearly double the clear height from 17 feet to 32 feet. A minimum thirty-foot clear height, among other specific requirements for Unitex, including heavy water and power infrastructure, ample trailer storage, access to the desired employee base, and overall town support, led Colliers to JLL's 155 Shepard St. listing after a thorough review of options.

The Colliers team advising Unitex in the lease transaction included executive vice president Greg Klemmer, senior vice president Tim Brodigan, and associates Tim Allen and Daniel Driscoll. Ownership was represented by JLL's executive vice president James Lipscomb and senior vice presidents Michael Ciummei and Joe Fabiano.

Greg Klemmer

Tim Brodigan

Tim Allen

Daniel Driscoll

As one of the largest family-owned healthcare service providers in the country, Unitex will invest over \$30 million in the building that was recently acquired by The Seyon Group, an industrial focused real estate investor. It will ultimately house two plants, one dedicated to serving hospitals and nursing homes and the other servicing outpatient medical facilities and will employ 350 local people upon its planned opening for summer 2020.

“In reviewing a variety of options for new plant development in New England, Lawrence became an obvious choice once we had an opportunity to meet with the mayor and his leadership team,” said Robert Potack, CEO of Unitex. “The support and collaborative approach that they took in understanding the goals of our project was apparent from our first meeting. We are very excited to be moving ahead with our new plant development here.”

“We purchased the asset based on our belief that we could create a best in class industrial facility through adaptive reuse of the existing elements and performing a full-scale roof raise to 32’ clear,” said Bryan Blake, managing partner of Seyon. “We are thrilled that Unitex shared our vision and acted as an excellent partner in executing a long-term commitment to the building and bringing new jobs to Lawrence.”

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