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## Construction Solutions Group hires Garilli

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Mark Garilli

East Hartford, CT Construction Solutions Group (CSG) has hired Mark Garilli as a project executive. His construction background is complemented by his recent experience serving in C-level executive positions for established healthcare institutions. His technical expertise and owner-centric perspective positions him to support CSG's actively expanding workload.

His 25-year career began at KBE Building Corp. (KBE), where he held a variety of positions including project engineer, assistant superintendent, project superintendent and project manager. He was responsible for complete construction oversight of \$35 million of annual work, primarily performed for clients in the higher education sector, including Connecticut College and St. Mary's College of Maryland.

Garilli oversaw \$30 million of additions/renovations at Tower One/Tower East, an independent and assisted living urban campus community in downtown New Haven consisting of 328 apartments in two adjoining towers. During the course of construction, he transitioned from his role as KBE's project manager to vice president of operations/chief operating officer for Tower One/Tower East.

"I jumped in from the outside," said Garilli. "We were right in the middle of construction on the project I was managing. I didn't have time to skip a beat because I was still involved in executing it – only now from the owner's side."

Garilli ultimately stepped into the role of interim chief executive officer, and shortly thereafter, president and chief executive officer for this \$7 million operation. "I always had my hands in construction at the Towers," he describes. "We did a lot of smaller projects and preventative maintenance, and we were constantly applying for grants to do more."

In 2017, Garilli left Tower One/Tower East to serve as chief operating officer of Masonicare Corp., the state's leading provider of healthcare and retirement living communities for seniors, where he was directly responsible for providing complete oversight of the 2,600-person organization's on-going operations and procedures. He became immersed in the inner workings of the healthcare

industry and gained a “true owner’s perspective” that helps him in his role as an owner’s representative at CSG.

“Mark’s experience at Masonicare and the Towers gives him unique insight that you really can’t claim unless you’ve been on that side of the table. This really helps us see things through the eyes of our clients, which is important when you’re serving as an extension of their team and protecting their best interests,” said Jim Giuliano, president of CSG.

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