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## **Cook joins JLL as managing director**

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Stephen Cook

Boston, MA According to JLL, Stephen Cook has joined the firm as a managing director. He will specialize in representing tenants and investors in the leasing of office space throughout Greater Boston. Cook joins JLL's formidable suburban team from Avison Young where he was a principal, and brings over 20 years of commercial real estate experience.

Previously, Cook oversaw leasing activities for corporate clients based out of New England seeking location, national, and international commercial real estate. His experience includes completing the 1 million s/f corporate headquarters purchase of The Arsenal on the Charles on behalf of athenahealth, Inc. from Harvard University in Watertown, Mass.; representing Simpson, Gumpertz and Heger's with their 120,000 s/f corporate headquarters at 10 City Point in Waltham, Mass.; and negotiating Demandware's 180,000 s/f corporate headquarters at 5 Wall St. in Burlington, Mass.

"Expanding our market share and adding seasoned talent to enhance our culture are our top priorities," said managing director and leader of the New England suburban and Cambridge teams Matt Daniels. "Steve's expertise with major transactions will allow us to further strengthen our presence in the suburbs. Steve is an ideal fit for our team and his energy, relationships and competency will perfectly complement our group. We are very excited to welcome him on board."

"I have worked with many of the suburban brokers at JLL for years and am excited to join their team," said Cook. "JLL's culture, depth of experience in the market and new addition of the HFF Capital Markets group will greatly benefit our local and worldwide clients and I'm looking forward to being a part of this robust group."

Prior to joining Avison Young, Cook was with Grubb & Ellis. He is a member of the Commercial Brokers Association, CoreNet Global, and NAIOP.

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