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## **2019 Women in Real Estate: Jill Blenis, NEI General Contracting**

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Jill Blenis

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What is your favorite motivational quote and who was it by? “Just because you can, doesn’t mean you should.” - Sherrilyn Kenyon. It reminds me to move away from the usual step-by-step process and focus on the end goal of the client.

Who inspired you to join the CRE industry? A residential homebuilder that I worked with in high school.

What is the best advice you have received, and who was it from? In relation to estimating –“Good practices last forever” from a former boss who instilled the structure I utilize today.

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