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2019 Women in Real Estate: Julie Williams, South Shore Chamber of Commerce

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Julie Williams

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South Shore Chamber of Commerce

What is your favorite motivational quote and who was it by? “Whether you think you can, or you think you can’t, you’re right.” - Henry Ford. It’s so simple to remember that I use it as a mantra to get me through whatever challenge.

What is the best business book you have read and would recommend to others? “StrengthFinders 2.0” It has been years since I read the book, but I prefer to learn about myself and how I work than read other business books (though there are good ones!). StrengthFinders outlines talents that innately I knew about myself but didn’t see it as “strengths”...now I do.

Who inspired you to join the CRE industry? The New England Real Estate Journal! Our collaboration has been a great learning experience. It has shown me the value of partnering with experts than trying to forge something new on our own.

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