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## **Lila Delman R.E. sells 104 Old Beach Rd. for \$2.1 million and 9 Cliff Terrace for \$2.275 million**

December 06, 2019 - Front Section

Newport, RI Lila Delman Real Estate sold 104 Old Beach Rd. for \$2.1 million and 9 Cliff Terrace for \$2.275 million.

Kendra Toppa, Lila Delman Newport sales manager, and Tracey Moore, Lila Delman sales associate, represented the seller of 104 Old Beach Rd.

Eric Kirton, Lila Delman broker associate, represented the buyer of 9 Cliff Terrace.

These transactions mark two of the top residential sales in Newport this year, according to data maintained by the Rhode Island Statewide MLS, following on the heels of Lila Delman's sale of 4 Faxon Green Rd. for \$2.6 million.

Year-to-date, Lila Delman has participated in 5 of Newport's 9 residential home sales over \$2 million. The firm anticipates a strong month ahead with several other significant properties currently under agreement.

"Dedication, determination, and drive continue to define the Lila Delman Difference," said Toppa. "I am beyond proud of the professional service we offer to our clients and the bar we set in the marketplace."

"We have a fantastic momentum going at Lila Delman Real Estate," said Kirton. "Our pulse on today's market trends, pricing, and value offer our clients a competitive advantage in the market."

104 Old Beach Rd., is a Mansard Victorian built in 2001 by Mark Horan, features 7 bedrooms and 8 bathrooms across 8,420 s/f. On  $\frac{3}{4}$  of an acre, the property is located within walking distance to town, beaches and the Cliff Walk.

9 Cliff Terrace, a historic 1890 cottage overlooking Newport's famed Cliff Walk, Easton's Beach and Atlantic Ocean, features 5 bedrooms and 3 &  $\frac{1}{2}$  bathrooms in 4,388 s/f.

\*This representation is based on information from the Rhode Island State Wide MLS for the period of January 1, 2019 – September 13, 2019. Residential home sales defined as SFM, CND & MFM designations. The MLS does not guarantee and is not in any way responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activity in the market.

