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## **Connecticut CCIM chapter hosts their kick-off event of 2020**

February 21, 2020 - Connecticut

Glastonbury, CT On Tuesday January 29th, the Connecticut CCIM chapter hosted their kick-off event of 2020 at the Glastonbury Country Club. Tax attorneys from Pullman & Comley of Hartford, presented to a full room of real estate brokers and other industry professionals on the intricacies of the real estate tax appeal process. The presentation highlighted the overall process, the importance of maintaining a regular open dialogue with local tax assessors, the tenant appeal scenario, as well as recent local changes in the courts and impact on future tax appeals.

Presenting from Pullman & Comley were Elliott Pollack, Esq., Michael Marafito, Esq., George Servodido, Esq., CRE and Laura Cardillo, Esq.

“Marafito’s presentation on ‘The Sale of Real Estate During the Pendency of a Tax Appeal’ contained valuable information for both the buyer and seller in a real estate transaction,” said CCIM Connecticut chapter president Erica Stella.

The attendees were given examples, such as the impact on a sale or tax appeal by obtaining an appraisal, that could be used to assist a client in protecting their rights as buyer or seller.

“One take away from the presentation was that the buyer and seller should be proactive, not reactive to achieve the best results,” Stella said. “When in doubt, it is always best to seek the guidance of a professional, such as Pullman & Comley.”

Pullman & Comley celebrated its 100th anniversary in 2019 and is one of Connecticut’s largest firms, providing a wide range of legal services to clients in the New England region, as well as throughout the United States and internationally. Pullman & Comley’s major practice areas include business organizations and finance; environmental and land use; government finance; health care; labor, employment law and employee benefits; litigation and alternative dispute resolution; family law; property tax and valuation; real estate; regulatory, energy and telecommunications; and trusts and estates. The firm has offices in Bridgeport, Hartford, Stamford, Waterbury and Westport Connecticut; Springfield, Mass.; and White Plains, N.Y.

The firm is an active member of the Law Firm Alliance, an international affiliation of law firms. For more information, please visit [www.pullcom.com](http://www.pullcom.com)

The Designation - CCIM stands for Certified Commercial Investment Member. The CCIM lapel pin denotes that the wearer has completed advanced coursework in financial and market analysis, and

demonstrated extensive experience in the commercial real estate industry. CCIM designees are recognized as leading experts in commercial investment real estate.

Investment Expertise - Above all, the CCIM designation represents proven expertise in financial, market, and investment analysis, in addition to negotiation. Courses in these core competencies are taught by industry professionals, ensuring all material reflects the state of the industry. With this real-world education, CCIM designees are able to help their clients minimize risk, enhance credibility, make informed decisions and close more deals.

Belonging to CCIM means being part of an ethical and knowledgeable network that fosters lasting relationships based on mutual respect. Our membership represents diversity in culture, gender and age from all disciplines in the commercial real estate industry.

For information on joining the CCIM Connecticut chapter, please contact CCIM Connecticut chapter president, Erica Stella, [estella@hcpfund.com](mailto:estella@hcpfund.com)

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