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## **Marcus & Millichap completes multiple leadership promotions in the Northeast**

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John Horowitz

Thomas Shihadeh

Boston, MA Marcus & Millichap has completed the following promotions: John Horowitz to first vice president/district manager – Northeast Division; Brian Hosey to vice president/district manager - Mid Atlantic District; Susan Bands to associate regional manager – Manhattan; Thomas Shihadeh to regional manager – Boston; and Jim McGuckin to regional manager – New Jersey.

Horowitz joined Marcus & Millichap as an agent in the Brooklyn office in 2006. He specialized in multifamily property investments and served as an associate director of the national multi housing group. Horowitz joined the management team in 2010 as sales manager. He was appointed to regional manager of the firm's Brooklyn office in 2011 and was elected to vice president in 2015. In his new role as district manager, Horowitz will oversee operations in Boston, Brooklyn, and

Montreal.

Shihadeh joined Marcus & Millichap's Brooklyn office in 2013. As a broker, Shihadeh specialized in the New York multifamily market for six years before his appointment to sales manager of the firm's Boston office in 2019. As regional manager, Shihadeh will continue to oversee the firm's Boston office's day-to-day operations.

Hosey joined Marcus & Millichap in 2010 as an agent, and joined the management team as sales manager of the Manhattan office in 2013. In April 2014, Hosey was promoted to regional manager of the New Jersey office. In his new position as district manager, Hosey will oversee Marcus & Millichap's Mid Atlantic District, including Washington, D.C., Baltimore, King of Prussia, New Jersey, and Philadelphia.

Bands joined Marcus & Millichap in 2004 as a shopping center sales specialist in Marcus & Millichap's Manhattan office. Partnering with her mother Sharon Bands, another female pioneer in the industry, the two became the only known mother-daughter investment brokerage team in New York. Prior to joining the firm Bands worked with Forest City Ratner Companies as director of sales and marketing in two of their New York hotels, and Grubb & Ellis as associate managing director of investment sales. In 2018, Bands was appointed sales manager of the firm's Manhattan office, where her primary focus has been further developing the firm's industry-leading new agent raining program. In her new position as associate regional manager, Bands will continue to curate and mentor new agents throughout the New York MSA.

McGuckin also joined the firm's Brooklyn office in 2013, under the firm's sales internship program before becoming a sales associate in 2014. His speciality as a salesperson included industrial, office, and development properties in New York City's outer boroughs. He joined the Brooklyn office's management team in 2017 to sales manager. In early 2020, McGuckin was named regional manager of Marcus & Millichap's New Jersey office.

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