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## **Blais and Charron earn Top 5 Agents in Berkshire Hathaway HomeServices Commercial Network**

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Michael Charron

Joan Blais

Londonderry, NH According to Berkshire Hathaway HomeServices Verani Realty's commercial division senior advisors Michael Charron and Joan Blais have been recognized for their outstanding achievement within the Berkshire Hathaway national network of real estate agents for 2019.

Both Verani Commercial real estate professionals achieved a spot in the "Top 5 Agents in the Network" (a network of 2,400+/- commercial professionals) based on their Commercial GCI. Charron

finished the year in the number 3 spot and Blais finished as the 5th highest producer in the network.

President of Verani Realty, Giovanni Verani, said, “we are extremely proud of the awards that Michael and Joan have earned through their tenacity, perseverance and sheer determination to do whatever it takes to satisfy their clients. The national recognition from Berkshire Hathaway HomeServices they have received for their impressive production is no surprise to those of us who work with them everyday.”

David De Lise, director of the commercial division said “Michael and Joan are integral to our commercial division, as well as to our company as a whole. Their dedication, hard work and tireless efforts have been duly recognized on a national stage, and their achievements place them within the Top 5 nationally - impressive by any measure. We’re thankful for their efforts and dedication to our firm.

Charron and Blais have focused their efforts and skill set assisting buyers and sellers of multi-family communities throughout New Hampshire and New England. Additionally, Blais possesses deep experience with small business transactions, retail storefronts and industrial properties. Prior to joining Verani Realty, Blais owned and operated a real estate firm in Florida for many years. Charron was a certified real estate appraiser before focusing his energies on large multi-family investment sales. His experience and expertise at uncovering value for his clients positioned him nicely to be a top producer in a crowded investment sales arena.

Berkshire Hathaway HomeServices Verani Realty has been serving the real estate needs of New Hampshire for over 50 years. Verani Realty has been family owned and operated since its inception, and has grown to more than 600 licensed real estate agents across 14 offices which has allowed the firm to extend services to include the communities of Massachusetts, Maine, and Vermont.

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