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2020 Ones to Watch: Nicole Pratt, Esq., Vice President & National Commercial Sales Manager at CATIC

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Nicole Pratt, Esq.
CATIC

What led you to your current profession? When I got out of law school, I ended up working as a corporate recruiter while I tried to narrow down which area of law I wanted to pursue. A Senior VP and Regional Manager at a national title insurance company became one of my best clients and offered me a position. I quickly grew to love the real estate industry and after many years later, I couldn't be happier.

What advice can you offer to someone who is interested in a career in your industry? Be proactive and try to connect to anyone that works in the industry through alumni associations, networking groups, friends/family, and social media. If you put in the time and effort, be patient, and never give up, you will achieve success. Be open-minded and you never know where your next opportunity might come from!

How have your life experiences impacted who you are professionally? Playing sports in high school and college have had a huge impact on how I pursue goals in my professional life. The values that I learned including dedication, teamwork, leadership, and commitment have propelled me to achieve early success in my career.

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