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## Russell of H. Pearce Commercial Real Estate closes 3,398 s/f sale

August 21, 2020 - Connecticut



West Haven, CT Carl Russell, CCIM, SIOR, senior commercial broker at H. Pearce Commercial Real Estate has closed on his 4th sale to Internal Medicine of Greater New Haven. This transaction is for 3,398 s/f of office space at 98 Elm St., which is owned by Dr. Margaret Chustecki

The team of expert internal medicine doctors strives to help young adults, adults, and seniors of southern Connecticut, and the surrounding area experience and maintain optimal health. The practice emphasizes disease screening, so any issues are identified early on before they create serious health emergencies. The doctors also provide care for acute conditions, ongoing chronic medical illnesses, and general physical examinations.

Internal Medicine was represented by Russell and the seller at 98 Elm St. was represented by Jed Backus of Backus Real Estate, LLC of Hamden, CT. This is the 4th unit at 98 Elm St. that has been purchased by Internal Medicine of Greater New Haven from Carl.

Russell is a member of the Society of Industrial and Office Realtors (SIOR) and a Certified Commercial Investment Member (CCIM); he is a nationally known instructor in the CCIM program.

In addition, Carl was an Assistant Adjunct Professor of Real Estate at New York University. He is also past president of the Greater New Haven Association of REALTORS®.

Pearce Real Estate is a local, independently owned, full-service real estate company with more than 100 agents and 7 offices in the greater New Haven and Shoreline areas for your convenience.

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