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## Conley joins McNabb Properties as VP construction

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Portsmouth, NH McNabb Properties has expanded its team once again in 2020 and added Mark Conley, PE as vice president construction. In this newly formed role, Conley will oversee the project management duties of McNabb's site which broke ground recently – Brick Market at 60 Penhallow which will be located at the corners of Daniel & Penhallow St.

This uniquely designed 100,000 s/f development project has the city in a total buzz as word has begun to spread about its unique features and offerings. “Mr. Conley, a seasoned construction manager, brings decades of experience in managing the vast project segments this development will entail,” said Mark McNabb, president and owner of McNabb Properties. “Our team was impressed with Mark's prior portfolio of projects throughout Maine, New Hampshire, Massachusetts and Rhode Island and his problem-solving mindset so critical for the magnitude of this project.”

Conley's broad experience includes development and/or renovation projects with W/S Development of Chestnut Hill, Mass., Linear Retail Properties and Capstone Properties, both from Burlington, Mass. totalled over \$86 million in the last decade. While previously managing projects from rural areas of New York, to center renovation projects in Boston and Cambridge, Massachusetts as well as Providence, Rhode Island his oversight of projects ranged in size of 10,000 to 600,000 s/f. “This unique blend of property types and sophistication of some of the more recent mix of urban development sites aligned well with our needs,” said McNabb.

In his new role, Conley will oversee the coordination of the \$50 million project, which includes the first underground two level parking structure for downtown Portsmouth and an overall winning state of the art design created by JSA Design, Portsmouth.

“In addition to the hiring of Mr. Conley, McNabb Properties has added two other strategic hires since the beginning of 2020. As our portfolio of high-end properties expands, our firm's growth strategy included the creation of each of the respective positions. The growth initially stemmed from the redevelopment of the Brick Market at 3 Pleasant St. and the anticipated ground breaking of the sister site at 60 Penhallow, and as of late will include the redevelopment of another significant building/parcel nearby,” said McNabb.

Gregg Annis introduced to the market in January while in the crux of the historic restoration/redevelopment of the Brick Market at 3 Pleasant St. location as Site Supervisor continues to oversee the intricate construction of this site, while no longer focusing on the painstaking restoration of the previously painted copper windows, now more day to day attentions

are focused on the upcoming certificate of occupancy for the Tuscan Chop House; each day inching closer to the anticipated early fall opening. Prior to joining the McNabb team, Gregg oversaw other local downtown projects, including Parkside on the upper end of State Street.

Marie Bodi was also brought to the team in early March to aid in the leasing and management arenas of the firm, and is gaining on accomplishing many of the capital improvement projects, long in the planning stage, while also introducing the portfolio of new and second generation addresses to the marketplace.

“McNabb Properties has long been known as the group that focuses its redevelopment and now new construction to within a three block walk from the historic Market Square segment of downtown” said Bodi. “With each building’s unique features, water views of 99 Bow Street, on-site garage parking at two office buildings and the very unique top to bottom construction elements of copper (a roof’s elipse and original copper windows), to the many cornices and pillars of granite and marble these buildings really speak to you. With development plans to include so many unique outdoor community spaces, these vibrant centers will surely bring a new beat to the heart of the city. As a downtown resident, I’m exceptionally proud to be representing these gems to the market” said Bodi. Prior to joining McNabb Properties, Bodi held a management and new business development position for ten years with CPManagement, Exeter, NH.

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