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DeSimone and Sherman join Kelleher & Sadowsky

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Worcester, MA Kelleher & Sadowsky Associates, Inc. has added two former JLL Boston veterans, Philip DeSimone and Andrew Sherman to lead its expansion eastward into the Metro -West and suburban Boston areas.

With more than 30 years of combined brokerage and advisory experience, DeSimone and Sherman have an impressive list of tenant and investor clients from Worcester to Boston. Most recently, as part of JLL's Suburban Brokerage Group, managing director DeSimone and vice president Sherman partnered with the Kelleher & Sadowsky team to sell twelve RMR Group properties throughout Central Mass.

"Over many years, I have partnered with Kelleher & Sadowsky on many high-profile projects, and now we are excited to be on the same team," said DeSimone.

At Kelleher & Sadowsky, DeSimone and Sherman will focus mostly on the office, life science and distribution warehouse sectors providing investor/landlord-related services and advising their corporate clients on how to minimize risk, lower occupancy costs and create flexible, more productive work environments.

According to DeSimone, "the pandemic will accelerate migration to the suburbs by companies currently in Metro Boston as they understand their post-Covid space requirements."

"As part of an entrepreneurial, independent, and nimble firm, we have an opportunity to deliver tremendous client-centric, high-touch solutions by providing 'best in class' resources and the most innovative technological tools to our clients," said Sherman.

For the second year in a row, Kelleher & Sadowsky achieved the distinction of being the top independent firm in Massachusetts in terms of sales and lease transactions as reported by commercial real estate information company, CoStar, as well as the Boston Business Journal. The Worcester-based commercial real estate firm provides landlord/seller representation, tenant/buyer representation, mortgage brokerage, capital markets and business brokerage services. Corporate client experience includes UMass Memorial Healthcare, Reliant Medical Group, Eversource Energy, Hanover Insurance Group, Columbia Tech, Synergy Investments and Franklin Realty Advisors.

"Over the years, our corporate clients have increasingly taken us beyond Worcester and Central Massachusetts," said Kelleher & Sadowsky principal James Umphrey. "The addition of Phil and

Andrew represents an important first step for us to develop a much larger presence in the MetroWest market and further east”.

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