



CELEBRATING
55 YEARS

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2020 Women in Real Estate: Despina Hixon, AVP CRE Lender at Needham Bank

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Despina Hixon
Needham Bank

Who inspired you to join the CRE Industry? My first introduction to the commercial real estate industry was through an internship the summer after my sophomore year of college. I had the opportunity to work closely with several industry veterans, including George Fantini. His passion for the industry was contagious and his charismatic, yet sincere, approach left a lasting impression on me. He encouraged me to ask questions, work hard and most importantly be humble. His advice has been the backbone of my career and continues to serve me well.

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