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## **2020 Women in Real Estate: Hilary Troia, President at Office Gallery International**

September 25, 2020 - Spotlights



Hilary Troia  
Office Gallery International

What aspects of working from home have you enjoyed most? Because of the spaciousness of our showroom, we were able to come back relatively quickly and begin using that space again with a few modifications. While we were working from home, though, I was lucky enough to be doing so with my husband and business partner of 23 years. We were able to take the time together to really think about our business, including how we needed to respond to the pandemic and move forward in this time, so that we could be the best business partners possible for our clients, our employees, and each other.

What recent project or transaction are you most proud of? Our recent project with eCratchit, a leading provider of web-based, outsourced accounting solutions managed by experienced staff accountants and CPAs for start-ups, small and medium size businesses, and nonprofit organizations based in Hingham. From workstations to executive offices, outdoor café seating and storage, we've helped to create a work environment that offers multiple options for work preferences and still maintain the COVID-19 protocols.

What honor, achievement or recognition means the most to you and why? In 2018 I was named an "Outstanding Woman in Family Business" by the editorial board of the Warren Group. Having bought the business less than two years prior (after working in the business for several years), we had already begun to add new services and grow, while still staying true to the family business philosophy of our enterprise. This award validated all of the hard work I had put into the business up to that point, and reminded me of my "why" as I looked ahead to the future of Office Gallery.

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