



CELEBRATING
55 YEARS

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A.W. Perry honors and remembers their president and CEO, Rich Beal

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Rich Beal

Hingham, MA A.W. Perry is mourning the loss of their friend and president, Richard Beal.

Rich passed away suddenly on Monday, September 21, and they are heartbroken by the untimely passing of their beloved colleague. Rich was first and foremost a dedicated father and husband, and he was also an exceptional leader to the A.W. Perry team and in the Greater Boston real estate and business community.

After a twenty-year career coaching college sports, Rich joined A.W. Perry in 2004. He immersed himself in and contributed to the success of all aspects of the company's business including real estate investment, residential and commercial development and property management. In 2011, he founded and became president of Perry Brokerage/Perry CRE, a full-service commercial brokerage operation providing leasing, sales and acquisition services in the Greater Boston area. Recognizing his achievements, in March 2017, the board elected him president and CEO. A great-great grandson of the founder, he was the fifth generation of Perry family stewardship of the company. He followed in the path of eight distinct Perry family leaders including his father, S. Maxwell Beal, Jr. He was proud to carry on the legacy and traditions of the firm.

Since assuming the CEO position, he has been an inspirational mentor to a growing and enthusiastic A.W. Perry team focused on his vision of growing the company and practicing excellence in serving their tenants and clients.

Speaking for the Perry team, senior vice president, Kerri Gallaway said, "Rich truly had a vision for the next chapter of A.W. Perry, and he inspired us to believe in it and own it. Under his leadership we began a successful trajectory of growth in our portfolio and all aspects of our business. His inspiration remains with us, and our team is committed to continue the company's long history of building and fostering relationships and working to achieve the goals he established."

Throughout his career, Rich has been an industry leader, serving as chairman of the Greater Boston Real Estate Board, president of the Building Owners and Managers Association (BOMA-Boston) and chairman of the South Shore Economic Development Corp. He also served on the boards of the

South Shore Chamber of Commerce, the Boston Municipal Research Bureau, the Downtown Boston Business Improvement District, Historic Boston Inc., and was an Incorporator of South Shore Bank.

Please join us as we keep Rich's family in our thoughts and prayers during this difficult time.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540