



CELEBRATING
55 YEARS

nerej

CSI completed sale of two George C. Stafford and Sons stores in N.H.

November 27, 2020 - Retail

Tilton, NH C-Store Investments, LLC (CSI) is a Northeast based consulting firm that provides advisory services to the convenience store and retail petroleum industry. CSI has provided advisory and transactional services to George C. Stafford and Sons, Inc. on the sale of two of their convenience stores to TEJYASH, LLC.

Particularly, CSI handled the sale process of two convenience retail stores with gasoline in Tilton and Hillsborough, N.H. CSI, known for their in-depth industry knowledge and contacts, was able to market the two George C. Stafford stores through their industry network while maintaining confidentiality. This is thanks to principal lead consultant Ken Currier who guided the deal to a successful conclusion.

These stores are an integral part of the communities they serve, making this a great opportunity for the buyer, Mayank Patel of TEJYASH, LLC. For George C. Stafford and Sons, this is a great strategic move that will allow them to reallocate assets to emphasize key components of their business. They will still run and operate the remainder of their stores and supply third-party stations with bulk fuel deliveries.

The Stafford family has been providing year-round comfort to homeowners in central New Hampshire since 1928 when George C. Stafford began selling heating oil, gasoline, and appliances. Over the years its affiliate, Stafford Oil & Propane, has grown to become the premier heating fuel supplier and heating and cooling contractor in central N.H.

George C. Stafford and Sons is a CITGO distributor and continues to provide bulk fuel deliveries, both CITGO and unbranded, to gasoline operations throughout New Hampshire, including retail gasoline operations it owns. Today, George C. Stafford and Sons and Stafford Oil & Propane are still family-owned and operated companies serving generations of families in their community.

Ken Currier, Principal Consultant, C-Store Investments. Ken has accumulated 25 years of experience in the C-Store Industry. Since 1994 he has advised clients on valuations, investment opportunities, divestiture, mergers & acquisitions, purchase & sales, market research, site identification & development, succession planning. He brings valuable in-depth industry knowledge and expertise that allows him to help clients maximize their investment value, exploit growth opportunities, and help buyers and sellers navigate the purchase and sale of c- stores and gas stations.

