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2020 Year in Review: Gregg Ferrelli, Dellbrook|JKS

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Gregg Ferrelli
Project Executive
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What was the most difficult part of working during the pandemic of 2020? Adjusting to the unknowns, constant variables and ever changing regulations at the beginning of the pandemic. This caused constant adjustments to our COVID-19 safety protocols to ensure we covered everything that the State, local municipalities, CDC and WHO were providing for protective safety measures. In this industry, we are used to dealing with many different variables and challenges thrown at us, but this was a first for everyone involved.

What aspects of working from home have you enjoyed most? Seeing my children more often. Based on our industries work hours, I usually only see them for a few hours at night and then on the weekends. Seeing them during my coffee and lunch breaks was a bonus and kept the entire pandemic into perspective.

What are your predictions for commercial real estate in 2021? I feel that the market sector is still very strong. Our backlog for 2021 and 2022 is extremely promising.

What was your greatest professional accomplishment or most notable project, deal, or transaction in 2020? Being able to effectively complete two projects during the pandemic as well as being able to price, negotiate and secure future project deals.

What is the best advice you have received, and who was it from? "Treat the money as if it was your own." Ed Fish.

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