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## **LAN-TEL Comm. hires Kamborian as security sales executive**

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Norwood, MA According to LAN-TEL Communications, a full-service low-voltage contractor specializing in tel/data, structured cabling and security system installations and service, Jacob Kamborian has joined the company as a sales executive in the firm's security division. In his new role, Kamborian will be focused on new business development and account management in the commercial, institutional and public sectors, providing clients with LAN-TEL's customized security system solutions from the company's world-leading security vendors/partners.

Kamborian has an extensive sales and technical sales background, having previously served as a Northeast regional technical sales engineer for both Hinds-Block and Process Sensors.

He formerly was the Regional Sales Manager for LASERSTAR Technologies, based in Rhode Island.

Kamborian earned a B.S. degree in Engineering / Business from Colorado State University..

LAN-TEL Communications, Inc. headquartered in Norwood, MA, is a prominent low-voltage contractor providing comprehensive tel/data, audio-visual, and security system installations for public, commercial, healthcare, educational, and biotechnology facilities throughout Greater Boston and Eastern Massachusetts. A member of the National Electrical Contractors Association (NECA), LAN-TEL is the security system provider for the Metro Boston Homeland Security Region (MBHSR) as well as other Greater Boston and eastern Massachusetts municipalities.

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