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## **Blackstone Team of Mott & Chace launches new leasing services**

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Providence, RI The Blackstone Team of Mott & Chace Sotheby's International Realty has launched BLACKSTONE [LUX] Luxury Leasing Services. Focused on quality semi-luxury to luxury leasing in Greater Providence, The Blackstone Team has created an inaugural residential leasing division focusing on connecting discerning lessees with quality properties.

BLACKSTONE [LUX] at Mott & Chace Sotheby's International Realty is the leasing arm of one of Rhode Island's most established and successful real estate teams. By creating a solution to Providence's often disjointed and disorganized rental business, The Blackstone Team has implemented a luxury leasing service that matches the brand and incentivizes quality tenants, top landlords, and real estate professionals to remain dependent on one another.

"BLACKSTONE [LUX] is here to up the luxury rental game in Greater Providence. It's really the only outlet of its kind focusing on the higher end," said Nelson Taylor, managing partner of The Blackstone Team.

Partner Robert Rutley said, "We are a team of experienced, licensed and insured real estate professionals who specialize in the luxury to mid-luxury markets. We know local real estate and are ready to be a trusted partner every step of the way."

BLACKSTONE [LUX] will focus on quality leasing opportunities for both tenants and landlords in the following nine neighborhoods: East Side (Providence), Downtown (Providence), Elmhurst (Providence), West Side (Providence), Oak Hill (Pawtucket), Rumford (East Providence), Edgewood (Cranston), Pawtuxet (Cranston), and Gaspee (Warwick).

"We understand the process of securing top-tier housing for tenants and quality tenancies for upper-end landlords," said Ben Guglielmi, leasing specialist of The Blackstone Team. "Through existing marketing channels, long-time relationships, and proven vetting skills, we are the experts you want in your corner."

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