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## **Balletto of Northeast Private Client Group receives Connect Media's 2021 Annual Top Broker Award**

April 16, 2021 - Front Section



Brad Balletto

Shelton, CT According to Northeast Private Client Group, Brad Balletto, vice president of investments, has been awarded the 2021 annual Top Broker Award in the Boston and New England region by Connect Media. This award was determined by 2020 total dollar volume for investment sales, total square footage for leasing deals, and total number of transactions.

In 2020, Balletto's transaction volume totaled \$154 million in 21 transactions. Since joining the firm he has closed hundreds of transactions totaling more than \$1 billion in sales. Balletto has also been recognized as the CoStar Power Broker Top Sales Broker Award in 2015, 2017, 2019, 2020.

"I am honored to receive this recognition, but even more proud of how I have been able to help my clients grow their businesses over my career, and grateful to have had the opportunity to do so." said Balletto.

Northeast Private Client Group is the leading mid-market investment sales firm in the region and was recently named to the Inc5000's Regionals: New York 2021 Addition List of America's fastest-growing private companies.

The firm actively supports private investors looking to buy, sell, or exchange mid-market properties including mixed-use, multifamily, retail, and office assets. Northeast Private Client Group's highly disciplined process is just one of the many reasons why the firm is a multi-year CoStar's Power Broker award winner.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540