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CCIM Conn. chapter hosts educational webinar series

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Danbury, CT The Connecticut CCIM chapter is hosting a webinar series covering varied aspects of commercial real estate. Each event in the series is comprised of an hour-long educational program and valuable information attendees can use in their daily business. The presentations are followed by a social component or game and a deal-share.

Its inaugural webinar, “What Tax Law Changes Can We Expect During the Biden Presidency?” was presented by Brian Newman of CohnReznick. His presentation gave a detailed overview of President Biden’s tax policy along with an examination of the \$1.9 trillion stimulus package. Newman followed the educational portion of the program with a social game of trivia.

With more than 30 years of professional experience, Newman is a partner in CohnReznick’s Hartford office, and practice leader of the firm’s Federal Tax Services nationally.

“Mr. Newman’s presentation contained valuable insight for anyone seeking to understand changes to our tax code, especially as it relates to real estate and investment property,” said CCIM Connecticut Chapter president Augustus Ryer. “This is the kind of information we need in order to best advise our clients.”

The Chapter’s second webinar, “Environmental Regulations in Connecticut – The Current State of Flux” was hosted by Sam Haydock of BL Companies. It focused on the many recent and forthcoming changes happening in Connecticut environmental policy. Haydock followed his presentation with a selection of team-based brain teasers.

Haydock has more than 35 years of experience in environmental and land-use consulting. He is a principal in the firm, the director of business development and client care for the environmental division at BL Companies, and was previously director of northeast environmental operations.

“Mr. Haydock is at the forefront of the changes we’re seeing in environmental regulations,” said Ryer. “Especially when it comes to the Transfer Act, a commercial broker needs to know the current state of the law and what questions to ask their licensed environmental professional.”

Recordings of both presentations can be found at the CT Chapter’s YouTube page. Information about upcoming webinars can be found at www.ctccim.com

About CCIM

The Designation - CCIM stands for Certified Commercial Investment Member. The CCIM lapel pin denotes that the wearer has completed advanced coursework in financial and market analysis, and demonstrated extensive experience in the commercial real estate industry. CCIM designees are recognized as leading experts in commercial investment real estate.

Investment Expertise - Above all, the CCIM designation represents proven expertise in financial, market, and investment analysis, in addition to negotiation. Courses in these core competencies are taught by industry professionals, ensuring all material reflects the state of the industry. With this real-world education, CCIM designees are able to help their clients minimize risk, enhance credibility, make informed decisions and close more deals.

Belonging to CCIM means being part of an ethical and knowledgeable network that fosters lasting relationships based on mutual respect. Our membership represents diversity in culture, gender and age from all disciplines in the commercial real estate industry

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