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JB Sash & Door expands with new partnership with Marvin

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Shown are JB Sash co-owners Ron Bertolami and Rick Bertolami.

Chelsea, MA JB Sash & Door, New England's leading window and door dealer for over 80 years, has partnered with Marvin as their premier brand for clad, wood, fiberglass and modern window and door offerings. This move dramatically increases their focus on offering Marvin windows and doors to architects, contractors and homeowners.

JB Sash and Marvin are both strong, family-owned businesses with a shared mission of putting customers first. They have worked together for over 20 years to offer the highest quality products and exceptional service. This expanded partnership will greatly benefit JB Sash's customers with

access to more products and additional resources, including support from JB Sash's expert sales team and new project managers, Betsy Ellery and Jose Claudio.

Ellery has over 25 years of experience in Marvin window distribution and architectural project management. She has a wide breadth of knowledge of the Marvin product line in both residential and commercial applications. Claudio has over 20 years of experience in architectural project management and CAD design. JB Sash is ready to assist customers from initial design through construction and post-sales support, including project spec review, in-house CAD drawings, job site consultation and installation support.

JB Sash's newly expanded Marvin Design Gallery Showroom has two floors with a vast selection of Marvin products, including the Signature, Elevate and Essential window and door collections. Visitors to the showroom at 280 Second St. will be able to see, touch and feel more Marvin products than ever before and experience innovative products like Marvin's breakthrough Skycove, a projected glass window that can add up to 20 s/f of space to your home, and the Awaken smart skylight. JB Sash also offers custom paint finishes, unique millwork options, on-time delivery, expert installation and competitive pricing for all Marvin products.

"It's been a pleasure working with Marvin for the past 20 years. During this time, we've seen firsthand the quality and innovation that stands behind the Marvin name," said JB Sash co-owner Ron Bertolami. "We believe that no one knows Marvin better than JB Sash and we're proud to focus even more on their products."

"Marvin's commitment and support of an independent retailer like JB Sash is a key factor in us moving in this direction. They truly care about the people who sell, and ultimately use their products. Marvin products and service are second to none," said JB Sash co-owner Rick Bertolami. "We're excited to continue working with them in a greater capacity and are sure that our customers will too."

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