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## Cummings Properties appoints Halsey as leasing manager

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John Halsey

Woburn, MA Full-service commercial real estate firm Cummings Properties has appointed John Halsey as its leasing manager. Halsey will oversee the company's business development efforts across 10 of the 11 suburban communities in which it operates.

Halsey joined Cummings in 2016. As an account manager, he developed relationships with existing leasing clients and cultivated new client prospects. Initially assigned 10 accounts, he steadily amassed a portfolio of 160 client firms and recently set a departmental record for the most new leases signed in a single year.

“John has demonstrated impressive business acumen,” said Cummings president Eric Anderson. “His conscientious, strategic approach to sales and relationship management will help us tap new markets as well as expand the significant business, science, technology, and medical clusters present throughout our portfolio.”

In addition to leading a six-member leasing team, Halsey will formulate leasing strategies, foster industry relationships, and spearhead new lease negotiations.

“Cummings has provided me with many opportunities for professional development,” said Halsey. “I’m excited to take on a leadership role that will allow me to have a meaningful impact on the growth of the organization as a whole.”

Prior to Cummings, Halsey served as an associate director in Endicott College’s Advancement Department and a senior account manager at SmartSports, a sports technology firm. He holds a bachelor’s degree from Endicott College.

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