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## **The Real Estate Finance Association hosts a virtual Executive Insights program on June 3rd**

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Boston, MA The REFA Emerging Leaders hosted a virtual Executive Insights program on June 3rd. This program featured Colleen O'Connor, VP, leasing, East Coast & U.K. Markets, BioMed Realty. O'Connor spoke about her background, projects she is working on, her thoughts on the industry today, and shared advice with attendees. These programs are designed to give 20-25 Emerging Leader members the opportunity to have a casual conversation and gain industry insight from a prominent industry leader.

REFA's next Webinar will be a Fundamentals program on Equity 101 on June 15th. Martha Nay, senior director, capital markets, JLL will moderate a presentation with Andrew Gray, director, capital markets, JLL on the basics of equity, including common equity, preferred equity, mezzanine debt, general underwriting of a deal, and how to calculate "JV Waterfall Math." Attendees will learn about waterfall and promote structure, various equity types (common, preferred, mezzanine), how control provisions differ between equity types, and who provides equity within the real estate market.

As part of REFA's commitment to DEI, REFA is supporting this year's Boston Commercial Real Estate Summit on Equity, Inclusion and Diversity, taking place on June 16th. This year's summit will welcome Maria Casanova, founder, senior partner, Maximum Learning and Consulting LLC, for an engaging keynote discussion on equity, the foundation of any DEI strategy. The program will also feature Kyle Bolden, US East Region market segment leader, Ernst & Young.

Registration is now open for REFA's Annual Charitable Golf & Tennis Tournament. This year's tournament will be held on Monday, August 23rd at Dedham Country & Polo Club. The tournament benefits two of REFA's charitable partners who aim to end homelessness in Greater Boston: FamilyAid Boston and Rosie's Place. More information about the tournament can be found at [www.REFAGolf.com](http://www.REFAGolf.com).

Please save the date for the Annual REFA Gala on Tuesday, October 26th at Westin Copley Place.

To learn more about REFA membership and programs, please visit [www.REFA.org](http://www.REFA.org) and follow REFA on Instagram, Twitter, and LinkedIn @REFABoston.

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