



# nerej

## **Brown of Medxcel earns CCIM designation**

June 18, 2021 - Connecticut

Ronald Brown

Guilford, CT The Connecticut CCIM Chapter has recognized one chapter member who recently earned the Certified Commercial Investment Member designation, the global standard for professional achievement, from the CCIM Institute. Headquartered in Chicago, CCIM Institute is one of the largest global commercial real estate networks.

Ronald Brown, CCIM, regional director, of Medxcel, in Trumbull, was among the 103 industry professionals who earned the CCIM designation during the organization's spring CCIM Comprehensive Exam testing session, which was held across eight locations in the United States and Canada.

"These latest designees join an exclusive global commercial real estate community, one that represents the highest level of expertise, experience, and ethics in the industry," said Timothy Blair, CCIM, 2021 global president of CCIM Institute. "That's why people look to this CCIM pin – each of us brings sophisticated analysis and evaluation skills to the table to make the most of every deal while never losing sight of the human factor – our clients and those we work with on a deal."

To earn the CCIM designation, commercial real estate professionals must complete more than 160 hours of case-study-driven education covering topics such as interest-based negotiation, financial analysis, market analysis, user decision analysis, investment analysis, and ethics in commercial investment real estate. Candidates must also compile a portfolio demonstrating the depth of their commercial real estate experience and pass a comprehensive examination.

CCIM Institute created the language of global real estate investment. Our courses and worldwide community deploy commercial real estate investment methodologies and tools that speed the pathway between opportunity, a go/no-go decision, and success for an asset, taught by instructors who are themselves industry leaders. Today, the organization, through its 50-plus chapters, continues to innovate best practices and elevate the commercial real estate professional through its core designation program to earn the CCIM pin — real estate's most coveted credential — and its topical education courses offered through the Ward Center for Real Estate Studies. In addition, membership in CCIM includes the industry's best technology and operational platform, allowing entrepreneurial and mid-sized businesses to compete with the largest multinational providers.

Today, almost 70 percent of designees hold the title of owner, partner, principal, or president, representing an exclusive worldwide referral network of approximately 13,000 members in 30 countries. Ultimately, CCIM represents a larger vision of the commercial real estate provider, leveraging investment analysis, opinions of value, and underwriting to become a leader in sourcing capital, building a cash-flow vehicle, and ultimately creating value. Information at [www.ccim.com](http://www.ccim.com).

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540