

## C-Store Investments, LLC handles sale of Eddy's Automotive to Zabia, Inc.

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Dorchester, MA C-Store Investments, LLC (CSI) has provided advisory and transactional services to Robert Eddy of Eddy's Automotive on the successful sale of his business and long-term lease of his property to Zabia, Inc.

CSI handled the sale process of the full-service gas station business. CSI coordinated the marketing in a confidential manner, worked with several interested buyers, managed the due diligence process, and assisted with the closing. It was principal lead consultant at CSI, Aaron Cutler, who orchestrated the deal to conclusion.

Eddy owned and operated Eddy's Automotive for approximately thirty years. He began his career operating the fuel and the service bays, and eventually leased the bays out to Lou's Custom Exhaust, opting to focus on the fuel side of the business. Bob built up the volume to a strong level and provided full service to his customers to create a steady and very profitable station.

"I wanted to find the right buyer for my unique business and Aaron and CSI were able to sift through a lot of prospects to get to a good fit," said Bob Eddy. "Aaron's consulting on the negotiation, due diligence and sale were also extremely helpful in getting the deal done right."

"We are excited to take over from Bob and plug this profitable site into our growing chain," stated Fahaam Ahmad, President of Zabia, Inc. "We are looking to grow by acquiring manageable, profitable businesses and this one suited us very well. We look forward to working with Aaron and CSI to continue to expand our reach."

CSI is a Northeast-based consulting firm that provides advisory services to the Convenience Store and Retail Petroleum Industry

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