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Houlihan Lawrence have record-setting first half of 2021; sell over \$1 billion

July 23, 2021 - Connecticut

23 Smith Road - Greenwich, CT

Greenwich, CT In what is a new record for the company, Houlihan Lawrence's Greenwich and Riverside offices surpassed \$1 billion in sales volume in the first six months of this year. Last year, it took 11 months to achieve the billion-dollar mark.

"Achieving this incredible milestone within 6 months is a new record at Houlihan Lawrence, and a testament to the amazing network of agents throughout our Greenwich and Riverside offices," said David Haffenreffer, brokerage manager of the Greenwich office.

The 10 highest prices sold in the Greenwich/Riverside market in the first half of this year were:

- 23 Smith Road, Greenwich \$27,750,000
- 465 Field Point Road, Greenwich \$11,450,000
- 118 Glenwood Drive, Greenwich \$11,325,000
- 1 Harbor Drive, Greenwich \$10,000,000
- 272 Round Hill Road, Greenwich \$9,500,000
- 18 Red Top Road, Riverside \$7,800,000
- 201 Otter Rock Drive, Greenwich \$7,500,000
- 751 Lake Avenue, Greenwich \$7,495,000
- 65 Clapboard Ridge Road, Greenwich \$7,495,000

- 27 Khakum Wood Road, Greenwich \$6,880,000

23 Smith Road is a Belle Haven peninsula waterfront estate encompassing 5+ acres on a private road with 681 feet of shoreline on Greenwich Harbor. It was the highest waterfront selling price so far this year in the Greenwich market. Houlihan Lawrence's Sally Maloney was the exclusive listing agent of the property.

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