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## **Miller and Rizzo named partners at The Boulos Company**

November 05, 2021 - Northern New England



Derek Miller

Jon Rizzo

Portland, ME The Boulos Company has made Derek Miller and Jon Rizzo to partners. The two brokers have been with the company since 2011 and 2016, respectively.

Miller has found great success working in the retail sector representing both tenants and large commercial portfolios owners, his notable retail transactions include the sales of the Aroostook Center Mall in Presque Isle, 510 Alfred Rd. in Biddeford, as well as 104 and 131 Topsham Fair Mall Rd. in Topsham. Miller, along with Brice O'Connor and Chris Paszyc of Boulos were selected to exclusively market and lease 100 Rock Row – a 200,000 s/f planned office tower which will kick off phase 2 of Rock Row, a 1.3 million s/f mixed use development in Westbrook and will be the first office building in Maine constructed from cross-laminated timber.

Rizzo has become a top-producer in Maine's industrial market, and has been involved in over \$140 million in sale & lease transactions since joining the firm. Rizzo's notable projects include marketing the Innovation District at The Downs, a light-industrial focused business park within the 524-acre mixed-use development. Nearly 95% of the buildable lots at the Innovation District are sold or under contract with over 500,000 s/f developed, under construction or in the planning stage.

"These partnership additions further solidify years of commercial real estate brokerage experience in the company's strategic decision-making team," said Drew Sigfridson, managing director. "We welcome the fresh perspectives, creativity, and persistence that Jon and Derek bring. They both

embody the qualities and level of commitment that we need in our company's ownership."

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540