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## **Senné hires Elliot as director of debt & structured finance**

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Boston, MA The industry-leading real estate advisory and investment firm Senné has hired Andy Elliot as director of debt & structured finance.

As director of debt & structured finance, Elliott will lead the commercial real estate debt and equity advisory services for the firm's capital solutions practice. He will be principally responsible for developing, leading and managing the service line and will also work directly with other departments and leadership on affiliated company investments and partnership opportunities.

Elliot joins Senné with over 13 years working in commercial real estate finance advisory. Most recently, Elliot was a vice president at Goedecke & Co., a leading middle-market real estate debt and equity broker in New England.

As lead underwriter and producer, he structured more than \$3 billion in debt, equity and joint venture transactions for nearly every property type and situation across the full business cycle. He also helped lead Goedecke & Co. 's research efforts to identify market opportunities and handled in-house data and technical capabilities. Elliott is experienced with the entire financing process, from sourcing and marketing to loan closings for banks, commercial mortgage-backed securities and life insurance companies.

“With an expert suite of advisory services, Senné provides the best solutions to our clients. Our Capital Solutions team provides commercial real estate clients with deal structure, debt, and equity confidence so they can achieve their goals. Andy Elliot's notable experience and entrepreneurial spirit fit right in at Senné. We're looking forward to watching him augment our Capital Solutions service lines,” said William Senné, President and CEO.

Elliott earned his bachelor's degree in finance from Bentley University. Originally from Hebron, Conn., he currently resides in Somerville, Mass., with his family.

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