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## **2021 Year in Review: Kyle Gaffney, Director of Business Development, CP Management**

December 31, 2021 - Spotlights



Kyle Gaffney  
CP Management

What was your greatest professional accomplishment or most notable project, deal, or transaction in 2021? The most interesting project I worked on in 2021 was a 100-unit residential building in Providence, RI. Originally it was built as a condominium, was then foreclosed on, and then rented to a college as housing for a decade. The owners approached us after the college left and the building was completely vacant. We helped them think through multiple different strategies that carried varying risk/returns and time investments. Ultimately, they decided on, and we are leading a renovation of the property and will then have an on-site team lease out the units.

What is the best advice you have received, and who was it from? My college wrestling coach said often, "Let's whistle while we work." It's originally from a Disney movie, which always made us laugh but I think it is great advice. It's important to have some fun during the day and keep everything in perspective.

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